

## Absolutely Painless Dentistry

is possible only where up-todate methods are in use. My methods are the very newest ones discovered, my equip-

ment and facilities the best in Washington. I save your teeth-save you money-save you trouble-without permitting you to suffer the least trace of pain.

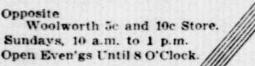
Your Teeth Examined Free

Gold Crowns, Bridgework, \$3, \$4 and \$5 Fillings, 50c

DR. WHITE,

PAINLESS My Anchor Suction Teeth DENTIST. 407 7TH ST. N.W.

Opposite Woolworth 5c and 10c Store.





a They never set slip or drop

Store Hours, 8 to 5; Saturdays Close at 6 p.m.



n Rough Pongees in a full range of colors; selling regularly at 39e and 49e; 121/2C ALL-WOOL BLACK CHIFFON inches wide; in 3 to 8 yard lengths; sell at \$1.00 to 49c NEW SHIPMENT OF FINE AND

Sheer Lawns and Organdies; all new floral, dot and figure effects; sell at 121/2c. 578C Dotted Swisses in a full range of new styles: 27 inches wide: sold at 19c usu-

36 - INCH - WIDE UNBLEACHED Cotton; heavy, round-thread, close-8x10 LINEN TABLE COVERS; various color combina-tions; also white; sell at 69c

ASSORTED STRIPE AND CHECK Ginghams: have always sold at 10c. Reduced to chamois finish; 12-yard pieces; 36 inches wide; sells at \$1.25 piece; not over 2 79c pieces to a buyer .... 45x36 FULL-SIZE PILLOW Cases, of standard quality cotton; 3-inch hem; sell at 15c; not over 12 of c to a customer......

PRIESTLEY'S BLACK VOILES rich raven black; sold by all stores at \$1.00 yard. For a day sacrificed at..... 69c 36-INCH WHITE LINEN-FIN-

ished Suitings; finest quality; closely resembles linen; sold usually at 25c. For 14C SHEER AND FINE PLAIN-COLored Batistes in a full range of the most-wanted shades and black; sold at 12½c usually. A big bargain at.... 91/2C

36-INCH BLEACHED COTTON: sells at 10c and 12½c; not over 25 yards to a 578c 81x90 BLEACHED SHEETS; EXtra heavy quality; 3-inch hem; sold at 65c usually. 39c

The strings were of good ribbon. Another was of white Yedda braid, covered with cobwebby black net. The left side was trimmed with black silk roses and lilies of the valley. Black roses also held the A smart-looking and serviceable hat for general wear by a small girl is of San Juan straw in a burnt color, hand-pressed.

It is in a shady, mushroom shape with trimming of red or navy blue ribbon around the crown tied into a bow on Remnants of fine embroidery in lawns and batistes, that can be picked up cheaply just now, make up into dainty long coats for infants' wear. I saw a coat not long ago that was fashioned from a rem-

nant of flouncing and a short length of dotted, and the same kind of dotted

lets worn for general and shopping.

gold. As a third choice there are imported stockings in black, daintily finished with side clocks in black silk. These are most refined looking. Lastly, there garter tops, double heels, soles and toes.

A most delightful trimming for restormade by any girl who can sew and be patient. It takes the form of a very large bow fashioned from black malines. The material is used double, and shirred on very fine millinery wire an inch or so from the edge of each loop. The wire is Persian is also very effective. The bow can be added with a few strong stitches. ELIZABETH LEE.

Noted Chemist Passes Away.

BAD NASSAU, Germany, August 17 .-Dr. Charles Fahlberg, a noted chemist, died here yesterday. He was the co-discoverer in New York, in 1879, with ACCEPTAGE OF SECTION OF SECTION OF SECTION OF SECTION OF SECTION.

#### Our Center Market Stand

TIMELY HINTS FOR

from over frequency of shampooing than

from washing too seldom. If the hair is carefully brushed each day with a brush

having long bristles, a large amount of

dust and oil is removed in the process and

the scalp is likely to be in a fairly healthy

condition. The injury from washing too

often lies in the fact that natural oils are

then dried and the hair becomes either

lifeless and dull, easily falling out, or the

pores are overstimulated and the head be-

comes oily and the hair heavy with

promiscuously than can a tonic. What is

another. The wash must be chosen with

regard to whether the head is dry or

ing lotion is made from one quart of bay rum, one-half pint each of alcohol and water, one-half ounce each of tincture of cantharides and carbonate of potash and

one-quarter of an ounce of carbonate of ammonia. The last two ingredients are

dissolved in water before the others are

added. Mixing is done by shaking. This is bottled and applied by dropping the lotion gently over the scalp, first parting the hair often so that the skin shall be reached. The head is finally to be made wet with this, and then vigorously mas-

saged. The shampoo dries in, when it is

washed out in clear, warm water, using

when the scalp is dry, an egg and soap shampoon suits it better than anything else. Half of an ordinary cake of castile of palm oil soap is scraped into a pint of boiling water, keeping it hot until the soap is dissolved. The liquid is then poured into a large mouth glass jar, and is jelly when cold. To use, a raw egg is beaten into each tablespoonful of soap ielly and a spoonful of water is added.

jelly, and a spoonful of water is added. This is thoroughly massaged over the head before washing. When the hair is decidedly blonde only the white of eggs should be used, as the yolks are darken-

Always after shampooing the scalp

dry, and this is the secret of the hair being unmanageable then. When the head is

inclined to overdryness a little grease of some kind should be put on later. One suited to this, as it is tonic, is made from one and one-half ounces of cocoanut oil.

two and one-quarter drams of tincture of

nux vomica, one ounce of bay rum and

This is well mixed and rubbed into the scalp with the finger tips, dividing the hair close together so that the locks themselves shall not become oily.

MARGARET MIXTER.

Fads for Women.

One is always looking for new ideas in

making up lingerie frocks, so a detail of

was deep, reaching to the knees. The lower edge was finished with a half-inch hem and a group of tucks the same depth.

Above this was a row of val insertion

and then another group of tucks one-

quarter inch wide. Insertion again and

third group of pin tucks. The upper

edge was gathered. The waist and sleeves

carried out the tucking idea, but the

I saw a very pretty frock in shirred

princess effect recently that any girl who

can sew could make for herself. The ma-

terial was navy blue and white dotted voile combined with plain blue. The

former was shirred on groups of thick cords to form a bolero effect, and again at the waist line and at knee depth. Then

the dress was slashed from bust to hem

to display a panel of the plain blue. A band of blue finished the top of the gown and the row down the sleeves, the remaining portions being of the check running around the arms.

One of the most effective make-believes

or cover-alls in millinery that I have

seen this season was brought about

by the use of white net veiling dotted

with black chenille an inch or more apart.

The hat was of white chip and the trim-

ming had been white mull, and one might easily have believed that it was still im-

maculate after a square of the net had

been placed over the entire hat and caught under the brim. The veil was of the same net, and the effect was not only

There is no smarter wrap for younger

women's wear at seaside, lake or moun-

Now that the one-piece dresses are so much worn the short, loosely fitting little

blonde wearing a reefer in a pale blue and

collar and cuffs and gilt buttons over her

frock of white pique, looked charming, and

white and gray checked goods, the trim-

pleasing models. At a store I saw recently some very pretty and smart-looking bon-nets. One was of braided net, black draped softly over the crown, and corone

trimmed with a bunch of dainty white flowers from which rose a black aigrette.

dainty, but striking.

flounce was certainly very pretty.

twenty drops of oil of bergamot

Is convenient to all market patrons who do not live near one

Deliveries - Saul's Addition and Petworth, on Tuesdays and

Address-Branch No. 10, 3222 11th st. n.w. Phone Col. 536.

It has been the custom for

vears for dealers to ask long

profits on Coffee. We believe

high quality and Low Price

are the two greatest induce-

We are offering you in our

25-cent Coffee an article

worth fully 5 cents per pound

more, fully confident that when you know, by one trial,

the excellent drink that this

will make you will be a con-

No. 30 Coffee, 25C

Best Cream- 34c ery Butter . . 34c

Potted Ham Flavor..... 5c

Potted Tongue Flavor.... 5c

Roast Beef......17c

Corned Beef......15c

Large Fine Mackerel ..... 15c

Small Fancy Mackerel ... 5c

Standard Tomatoes..... 7c

Blue Ridge Corn ...... 71/2c

Cupid Corn.....10c

per can.....ioc

Vegetables for soup..... 8c

we won't charge you for it.

Sanitary "Vegetable" Soup

was never equaled by any

Nothing so tasty and appe-

tizing, and if it's "Sanitary"

Vegetable Soup it will

Per can.....9c

3 cans for 25c.

other ever put into a can. Season for Condensed

Genuine Maine Corn,

If Ours

Best

Soups is here.

doubly please.

Isn't the

Corn and Tomatoes.....

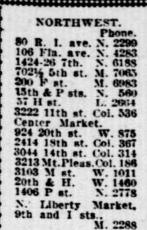
stant user of this brand.

Why Our 25c

Coffee Is the

Best Value.

ments we can offer.



Branch No. 33.

soon. Watch for opening dates.

Prompt Free Delivery.

saving at these special sale prices.

paying 5c each for elsewhere.

have the opportunity.

5c Oil Sardines, Special . . . 2 for 5c

The same identical grade you are now

No charge for bottles. No more than

A new vegetable discovery-a bean ac-

tually grown without a string. You will like

one case to each buyer. Buy it while you

6=1b. Sack,



Thirty-three Stores. One Near You.

Another New Store is Now Open

This store is convenient to scores of homes in this neighborhood, and the

liberal patronage accorded each new store as opened is very gratifying to us,

and is convincing proof that the grocery-buying public approves our plan and

appreciates the exceptional offerings we make. More stores will be opened

Special and Interesting Bargains

During This Entire Week

ATTEND THE OPENING SALE

A Few Especially Low Prices That Will Make Grocery Buying

Interesting. Prices Good Till Saturday's Closing.

12-1b. Sack,

Our "Sanitary" Brand Pure Spring Wheat Patent Flour, the highest grade made by any mill in the world. There is no better flour, because better flour cannot be manufactured.

Clicquot Club 3 bottles, 25c | SKIPPER SARDINES, 12c

known flours for years pronounce our "Sanitary" brand the finest they have ever had.

The greatest advertisement for this flour is the fact that housewives who have used all well

Satisfaction guaranteed or money cheerfully refunded. You run no risk, and just note the

1634 North Capitol Street.

Telephone No. 1620.

196=1b. Bbl.,

49=1b. Sack,

Peas Extra Sifted Peas,

Per Can . . . . . .

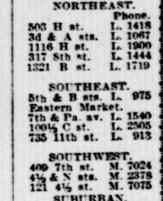
In oil or tomato sauce.

Special . . . .

CHIPPED DRIED BEEF

Sold in many places at 25c per can. We

A large can of Armour's Magnet Brand.



Dead Flies. fully and you will see one or SOUTHWEST. 409 7th st. M. 7024 41% & N. sts. M. 2378 121 41% st. M. 7075 SUBURBAN. Hyattsville, Md. Hy. 98 more "Daisy" Fly Killers.

of our stores and place it on a window sill. It will rid your house of flies.

See That Store

Window Full of

Next time look more care-

Get a "Daisy" at any one

SAFE, HARMLESS AND CHEAP. LASTS ONE

WHOLE SEASON.

## Potatoes, 20c Per Peck, 20c

### STAR SOAP, 250 7 Cakes for .. 250

Procter & Gamble's "Star" Soap.

Sanitary Borax Soap. Spe-
cial, 3 cakes10c
Tiger Borax 4c
Gold Dust2c and 4c
Ivory Soap 41/2c
Sunny Monday 4e
Fairy Soap 4c
Quaker Oats 9c

10c Packages Quaker Corn Flakes, 4 Pkgs.

### High-Grade California Lemon Cling

PEACHES, IN SYRUP. SPECIAL.

## 2 CANS 25c

## A Snap in Flour

#### The Well Known "DAISY BRAND"

Special this week:

6-lb. sacks...... 18c 

STRINGLESS BEANS

#### P. & G.-THE WHITE NAPTHA SOAP is white, firm,

As Good As It Looks.

well made. It looks good. It is good. There is no rosin in P. & G.—THE WHITE NAPTHA

P. & G. lasts longer than other soaps; does more work and is more economical.

# 

25c Watermelons, We bought a full cargo of finest River Melons. We bought them at a price, too, that lets us sell them to you at Ten

====TOMORROW====

Cents each. Every one wants a fine Melon at a Dime, so come early and get your choice of the lot. Plenty for every one.

THESE MELONS ARE RETAILING AT 25c AND MORE ELSEWHERE 

SELECT SUGAR-CURED HAMS...... 18%e GRANULATED SUGAR, in 5-lb. sacks..... 29c SALMON STEAK, small cans..... BAKED BEANS, tomato sauce, 15c cans...... 19e

#### During This Bargain Month



Buy New Dining Room Furniture.

Unquestionably this Dining Table is the best ever offered for the money. Solid oak, pedestal base, claw feet; 6-ft. size; top 42 inches in diameter; nicely finished. An August Bargain at

\$10.50

An Opportunity to Buy

## Dining Chairs

Away Under Price.

We offer these Handsome Chairs, exactly like cut, in solid oak, with shaped wood seat, good finish and construction, at the remarkably low price \$1.85



When in Doubt Buy of HOUSE & HERRMANN, Seventh and I (Eye) Sts. N.W.

# GERMAN

XIII. German Business Methods.

BERLIN. August 4.-The German busi- by a system of strictly enforced laws, ness man brings to the solution of the designed to conserve their strength mercial army by promotion from the sisted upon enforcing the same business everyday problems of his affairs an equip- and to prevent the impairment of the ranks. He plans his work with the same system at home and abroad. When the goods was found in a narrower width ment of technical education, disciplinary usefulness by overwork or insanitary working out a problem of war. Upon the eign country to get business he formufor the yoke and sleeves, the former sup- orderliness, dogged determination and un- environment. Even if the factory basis of that plan he evolves a theory lates a systematic campaign based upon porting the body of the coat formed by flagging industry not possessed by either worker should be willing to stay over- and gives orders accordingly. He knows the commercial practices of that country the flourcing gathered at the top. The whole was lined with white China silk.

Isn't it singular that, while women whole and control of the c would consider it the height of bad taste as he can reach the office or factory, their way home at the hour appointed plans, and if every subordinate in the or- practices. to wear rings over their gloves, yet numbers of well dressed women do not hesitate to clasp one or more bracelets on the writer the gloves are donned. It wherever he may home at the nour appointed plans, and if every subordinate in the original plans are plants and if every subordinate in the original plans are plants and if every subordinate in the original plans are plants and if every subordinate in the orig wrists after the gloves are donned. I suppose some will say that long gloves will not fit well if the bracelet is worn underneath. In that case let we in the contrary to be and the campaign of the contrary to be a home. I am speaking in regard to brace- his dinner, the largest meal of the day, tions is not left to a factory inspector in for Sadowa and Sedan. That is country. The rapid growth of German jaws working. When women take to the He eats this with his family leisurely, with an inadequate staff, but is a why German industries have forged ahead foreign trade is sufficient proof that the Pretty stockings in great variety are to be found at low prices—dainty hose in tan When he awakes he has a sum of country of country and afterward lies down for a short nap. Inspection is not annual, nor semi-anbe found at low prices—dainty hose in tan When he awakes he has a cup of coffee nual. but daily. Every factory and trade has increased at an unprecedented Anglo-Saxon fashion of doing business or white liste thread, prettily embroidered and a cigar, and then goes back to the workshop is constantly under the vigi- rate, and that it why industrial Germany according to a custom. in self tones, the designs both peat and attractive. Then there are plain, very fine

And there he will store to the workshop is constantly under the vigitractive. Then there are plain, very fine

And there he will store workshop is constantly under the vigilant surveillance of the police officers, is about to capture the supremacy of the
and the slightest infraction of the lisle thread hose imported with spliced And there he will stay until his work is strict and minute details of the reguheels and double toes in colors of pink, finished, having coffee at 5, even if it is lations will be reported. And, furtherpale blue, violet, cardinal, canary and 9 or 10 o'clock. Then he goes home, has more, the employer must each week

The long midday rest seems odd to moiety of each employe's wages to Americans with the quick-lunch habit, guarantee that employe's old age penbut it enables the German to get in four sion. is a gauze weight in tan only made with to five hours' work in the morning and In return for this the business man to five hours' work in the morning and In return for this the business man five to seven hours after dinner, a total expects to receive, and does receive, of nine to twelve working hours each the entire loyalty of every man in his day. This is the daily program of at employ. He cannot discharge a man ing a half-worn or shabby hat can be least three-fourth of the German men except for good cause, as the slightest regulation of every delicate or difficult position, and of affairs. His clerks follow the same disagreement between employer and and stifled the initiative of the men in Nietzsches to the age of the Ballins, it won for him the affection and admiraroutine, except that they may not go employe goes into the industrial the ranks. Overorganization and super- whose ships engirdle the globe; the home for dinner, although they will have courts, not by the agreement of the an hour and a haif or two hours off for parties, but because the state does not that important more than they may not go employed the findustrial the ranks. Overorganization and super-whose ships engirdle the globe; the systemization are the chief faults of the ners, who are bankers for the world; the that important meal. They, too, are expected to stay at their work until it is finished, without regard to the coming of night.

Systemization are the chief faults of the parties, but because the state does not German commercial world. They have differences. On the other hand the state is quick to punish an employe of the coming of the covered with rows of the rows of the rows of the graves of Israel and Ishmael, and the pink or any dainty color. A fold of night

Laborers, skilled or unskilled, do not This system strikes an American as paying a bill by check will deduct from work so long. It is a theory of the being unbearably paternalistic, but the the check the amount of the postage German state Labor the Asset of that the labor Both Sides Satisfied the German State. of its people is Under Existing System.

pay into the public treasury a certain business, and the greater number of Now 1s the Land of who is disloyal in any fashion.

protects tain an order or a payment. He demands

s not regarded as obnoxious by either being in the wrong. as the natural and inevitable business of ping is hampered by miles and miles of the police. It must not be forgotten that tomer and the convenience of the customer and the time of the salesman both The military training and its effect upon he strength and the weakness of the erman commercial campaign. The great nanufacturer or the great merchant first then got his military training. He rose to his position as a general in the comcare and nicety which he would use in German business man reaches into a for-

But the Germans often make failures in these may be Business Failures Due traced to the

petty detail than to broad principles. For instance, a German business house German necessary to send the letter. A German workman | business man will refuse to receive a letter if it is marked "postage due," regardsays it less of the fact that the letter may con-

employer says that it insures him im- of mail sent out of his office, and he ex- press them carefully. When you have munity from labor troubles and strikes pects his correspondents to exercise simfomented by irresponsible agitators. The constant interference by the authorities or even to admit the possibility of his employer or employe, but is looked upon | Even in the retail stores ordinary shop- will be as feathery and clear as you see

every business man in Germany, great or are sacrificed on the altar of system. small, and every laboring man, skilled or Once the system is established nothing unskilled, has served his term in the can alter its processes, and no exception army wearing the king's coat, and that to a rule of conduct will be made under here he learned habits of discipline, order any circumstances, however great the and unquestioning obedience, and to sub- emergency. The whole German business rdinate his own will to that of authority. system is constructed along military lines, and German commerce is always under martial law. And this does not mean that German business men lack adaptability. They

have instituted a German system for use of all received a technical education, and in domestic commerce, but they have carefully avoided the error of their Brit-

"Germany is no longer the land of

"Business and Battleships." bat-

cipline and highly organized rules for the country from the day of the Goethes, the dead monarch; it stood him in good stead gency. They have made even the heads of made alive the jungles of Africa and Inbusiness concerns pay more attention to dia. The German business methods have to increase our own individual tactfulmade Germany a nation of business. .

Tomorrow—The German Advance. XIV—The Laboring Classes.

Seaweed Pictures. Quite lovely pictures may be made of

easily raised off the paper without break you can arrange your sprays in the form of a bouquet. The slightest touch of secotine or photographer's paste is sufficient to fasten them to the paper.

#### Gum Chewing Dangerous.

surf the buffeting of the waves sometimes causes the gum to become lodged in their throats and fatal accidents have been traced to the practice. Long distance swimmers like Lady Constance Richardson never chew gum when in the water. Even for those who hang to the ropes in the surf the chewing of gum is fraught with danger.

#### and Tactful Person Born or Made?

to Military Discipline. fact that the ships." So says the aged German writer Edward which every writer has emphain commenting upon the transition of his sized is the great tact possessed by the tion of all, says Home Notes. It must,

Some say that the tactful person is born, not made: yet this cannot be true, for we know that experience increases the quality. It would be more true (and incidentally more complimentary to the late king) to say that constant attention to detail, constant thoughtfulness about the circumstances and idiosyncrasies of asset, and it protects its working men him from oppression, and the German that his clerks fully prepay every piece the more delicate kinds of seaweed if you others, develop the quality of tactfulness.